

New Website. More Leads.

Thank you for considering
{{brand_company_name}}
for your web design project.



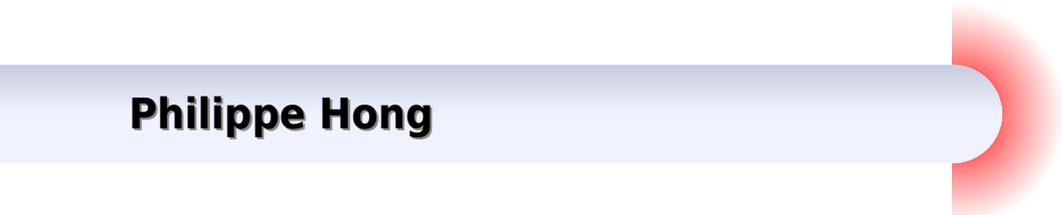
Hi {{first_name}},

We look forward to working with you!

During our meeting we identified a number of improvements we could make to your current website in order to represent your brand more effectively and increase the number of new leads {{company_name}} receives.

Website Design Proposal Spinhead Web Design

Philippe Hong



Website Design Proposal Spinhead Web Design:

Starting Your Career as a Freelance Web Designer Neil Tortorella, 2011-09-26 Break out of the cubicle and gain the business savvy you need to launch your own freelance web design business with Starting Your Career as a Freelance Web Designer Written by seasoned pro Neil Tortorella this book guides web designers step by step down the path to success and helps them avoid common pitfalls Jam packed with practical know how this book also contains the wisdom and advice of noted industry authorities and business leaders Readers will learn how to draft a solid business plan negotiate contracts manage time and money deal with taxes manage projects and clients determine rates and create winning proposals

Web Design - Website Design - Smooth Web , *Practical Web Design* Philippe Hong, 2018-04-30 Web design is the process of creating websites It encompasses several different aspects including webpage layout content production and graphic design This book offers you everything you need to know for building your websites

Confident Web Design Kenny Wood, 2018-01-03 This is your ultimate beginner s guide to the skills of web design Confident Web Design takes you on a practical journey during which you will discover the techniques to allow you to publish a basic website from scratch Whether you want to develop web design skills to set yourself apart in a competitive job market power your entrepreneurial pursuits by creating a new website to showcase your product or business idea or simply boost your professional performance in your current job Confident Web Design is the perfect beginner s resource In Confident Web Design each chapter is supported by exclusive online exercises to allow you to put your knowledge into practice and perfect the techniques The book s structure is designed to break down each skill into manageable chunks aided by helpful examples technical term glossaries tables and images to support you as you learn Written in accessible and engaging language author Kenny Wood shares his passion and enthusiasm for modern web design through this essential guide Online Resources include practical exercises for readers to test out their new skills and consolidate their learning

Above the Fold Brian D Miller, 2011-02-15 This is a different kind of web design book Above the Fold is not about timely design or technology trends instead this book is about the timeless fundamentals of effective communication within the context of web design It is intended to help you the reader understand the considerations that web designers make when developing successful websites Above the Fold is divided into three sections Design Typography Planning Usability Business Value Each section represents a phase in the continuous cycle of web design It s the balance among design usability and return on investment that makes a website truly great Topics covered in Above the Fold include What makes web design unique The history of web design Anatomy of a web page White space and grid use in web design The elements of web design color texture imagery scale depth animation and variability Web typography including web safe type images of type and font replacement and embedding Web project planning Information architecture including site maps wireframes and user flow diagrams The elements of usability navigation breadcrumbs links search submission forms and error messaging Search engine optimization Online marketing including banner ads viral and

social marketing on site marketing and email marketing Web statistics and analysis *Hello Web Design* Tracy Osborn, 2021-06-22 This book democratizes web development for everyone It s a fun clever guide that covers all of the key design principles best practices useful shortcuts pro tips real world examples and basic coding tutorials needed to produce a beautiful website that you ll feel confident sharing with the world Because you too can design for the web *Hello Web Design* contains everything you need to feel comfortable doing your own web development including an abundance of real life website examples that will inspire and motivate you No need to spend time and money hiring an expensive graphic designer this book will walk you through the fundamentals and shortcuts you need to do it all yourself right now [The Web Design Business Kit 2.0](#) Brendon Sinclair, 2008-06-07 Brendon s business philosophy is based on solid but not too common business sense combined with radical new approaches that has made Brendon s web design business one of the most successful in Australia His philosophy is based on four fundamentals 1 YOUR WEB DESIGN AND DEVELOPMENT SKILLS DON T MATTER Your average client can t determine the difference between a good and a bad web site They can t really look at your portfolio and say This person makes profitable web sites Instead they consider other factors when evaluating you for the job For example recommendations from other people the quality of your brochure the way you dress or simply your handshake In the kit Brendon shows how to make the client very confident that you are the best choice they can make 2 YOU DON T HAVE TO BE AND SHOULDN T BE THE CHEAPEST BIDDER TO WIN Brendon s company is almost always several times more expensive than his competitors but he still gets 90% of the jobs he pitches for This is due to his customer service his meeting approach his proposals and well you ll have to read the kit to find out 3 WHEN THE PROJECT FINISHES YOUR INCOME SHOULD NOT Web development is very well adapted for selling extra services Most of Brendon s income is from services bought by existing clients Brendon is a big believer in keeping clients for life and in this kit he explains in great detail exactly how he does it 4 YOUR CLIENTS ARE EVERYWHERE Brendon retells the story of how a 50 cent map of a conference floor with exhibitor names lead to over 100 000 in new business for his firm The kit is chock full of ideas for finding and reaching new prospects for your services including your competitor s clients What does the kit contain When you order *The Web Design Business Kit 2.0* you will receive a rather large box delivered straight to your doorstep The box will contain two folders and a CD ROM Folder 1 The Manual Folder 1 contains 509 8 5x11 letter size pages divided into 5 major sections each designed to walk you through Brendon s approach towards being successful in business Proven techniques for building a successful web design business Strategies to win more business and boost income Overcome the fear of selling yourself and your business Practical advice on organizing your business Simple techniques to maximize revenue from existing and new clients Template documents including contracts covering a wide range of business functions How to sell yourself What should you charge How to keep clients for life How to manage budgets How to hire and fire employees And so much more Folder 2 The Documents Folder 2 contains 73 ready to use business documents consisting of 182 8 5x11 letter size pages categorized

into the following sections Business Planning and Financial Documents Promotional Tools Client Contact Documents Surveys Employment Documents Office Documents These are the same documents Brendon uses himself and have been tweaked for maximum effectiveness over the years CD ROM Document Library You ll also receive a CD ROM containing all the electronic versions of all the business documents represented in Folder 2 These are ready to use just add your own logo and company name

Web Design in easy steps, 7th edition Sean McManus,2023-04-11 Guides you through the process of creating a website in easy steps Web Design in easy steps 7th edition reveals the key principles of good web design which is the art and science of building effective and attractive websites The book will introduce you to the key technologies of the web and the design principles that underpin successful sites Whether you re a budding designer who plans to build your own site or you just want to be able to talk to professional designers in their own language this book will give you an understanding of how websites are designed so that you can make the right decisions in launching your own site You ll also be able to build your own simple website using HTML and CSS When you find useful code snippets and templates online you ll know how to edit them and integrate them into your website correctly Web Design in easy steps 7th edition will ensure you set off in the right direction on your journey to creating a great website with robust knowledge of the technologies and techniques that will deliver the best experience for your visitors Table of Contents 1 The web design challenge 2 Planning your website 3 Creating effective website content 4 Layout and design 5 Designing effective navigation 6 HTML The language of the web 7 CSS Giving your pages some style 8 CSS Using CSS for layout 9 JavaScript for interactive pages 10 Tools for website design 11 Content management systems 12 Testing and launching 13 Promoting your website 14 Measuring success *Principles of Web Design* Brian D. Miller,2022-04-12 Learn everything there is to know from project planning through marketing and analytics about Web design Principles of Web Design is a book about the fundamentals of clear graphic communication within the context of Web design Author Brian D Miller is a sought after expert in developing product and digital branding strategies for emerging startups and Fortune 500 organizations In Principles of Web Design he will teach the reader the tricks of the trade and everything one should know about web design through easy step by step guides and with full color illustrations The book has three sections which follow the cycle of a typical Web project PLAN This section focuses on the predesign phase of a Web project Everything from project planning and brief writing to information architecture and responsive grid creation will be covered DESIGN The second section of Principles of Web Design explores the enduring principles of design and the nuances that are specific to the field of Web design OPTIMIZE Finally we close the loop and discover ways to enable your client to maximize the investment they ve made in their Web site with marketing and analytics

Web Design For Dummies Lisa Lopuck,2012-03-21 Get up to speed on the newest technologies tools and possibilities in web design Have a great idea for a web site but don t know where or how to begin Web Design For Dummies 3rd Edition is an ideal starting point Fully updated to cover the latest and the greatest in the world of web design this fun but

straightforward guide gets you caught up with everything you need to know to organize your ideas create a template start development test to make sure everything is working properly and launch your finished site Packed with invaluable advice on incorporating social media aspects linking content with social sites and designing for mobile devices this book will have you web designing like a pro in no time Highlights the many significant changes in the world of web design since the previous edition including the introduction of HTML5 new technologies for sharing media mobile web design and more Zeroes in on effectively using color text and navigation Reveals helpful advice for avoiding common pitfalls Details ways to connect with social sites like Twitter and Facebook Web Design For Dummies 3rd Edition goes beyond just making a basic web site and instead encourages you to create a site that is appealing practical and useful *Web Design and Marketing Solutions for Business Websites* Kevin Potts,2007-11-25 The best business websites serve their readers with strong content well architected design and a focus on usability readability and accessibility This book covers the fundamental aspects of building a website that works for the company not against it It covers the essentials of strong copywriting and then dedicates several chapters to designing user centric About Products and Services and Support sections Your visitors come to your site because they are interested in your business and are therefore potential customers This book covers taking advantage of that traffic by expanding the company s story through a corporate blog and using testimonials case studies and other third party validation to reinforce the marketing message With this knowledge you will be able to create and maintain a highly professional polished business site While a pleasing website is essential for any modern business creating it is only a small piece of the online strategy This book also discusses search engine optimization using e mail and RSS to communicate with customers and prospects and advertising the corporate domain with paid search placement online banners text links and more The primary theme is using your corporate website to market the business effectively from designing intelligent product pages to writing compelling e mail newsletters This book explores those ideas and offers compelling advice on how to take full advantage of the Web as a marketing medium **Web Designer's Idea Book, Volume 4** Patrick McNeil,2014-09-19 Discover the latest trends in web design Looking for inspiration for your latest web design project Expert Patrick McNeil author of the popular Web Designer s Idea Book series is back with all new examples of today s best website design Featuring more than 650 examples of the latest trends this fourth volume of The Web Designer s Idea Book is overflowing with visual inspiration Arranged categorically this fully illustrated guide puts important topics like design styles elements themes and responsive design at your fingertips This new volume also includes a detailed discussion of portfolios to help you stay ahead of the pack and keep your portfolio fresh and relevant The world of web design is constantly reinventing itself Stay on top of what s hot with the latest installment of this indispensable reference *The Web Designer's Idea Book Volume 2* Patrick McNeil,2010-08-23 Web Design Inspiration at a Glance Volume 2 of The Web Designer s Idea Book includes more than 650 new websites arranged thematically so you can easily find inspiration for your work Author Patrick McNeil

creator of the popular web design blog designmeltdown.com and author of the original bestselling Web Designer's Idea Book has cataloged thousands of sites and showcases the latest and best examples in this book. The web is the most rapidly changing design medium and this book offers an organized overview of what's happening right now. Sites are categorized by type, design element styles and themes, structural styles and structural elements. This new volume also includes a helpful chapter explaining basic design principles and how they can be applied online. Whether you're brainstorming with a coworker or explaining your ideas to a client, this book provides a powerful communication tool you can use to jumpstart your next project.

The Principles of Beautiful Web Design Jason Beaird, Alex Walker, James George, 2020-09-04. The Principles of Beautiful Web Design is the ideal book for anyone who wants to design stunning websites that provide a great user experience. Perhaps you're a developer who wants to understand how to make your applications more visually appealing or you're a novice who wants to start on the path to becoming a designer. This book will teach you how to understand what makes good design, from discovery through to implementation. Use color effectively, develop color schemes and create a palette. Create pleasing layouts using grids, the rule of thirds and symmetry. Employ textures, lines, points, shapes, volumes and depth. Apply typography to make ordinary designs look great. Choose edit and position effectively. Imagery. This easy-to-follow guide is illustrated with beautiful full-color examples and will lead you through the process of creating great designs from start to finish. The fourth edition of this bestselling book has been greatly revised and now features updated and expanded coverage of responsive web design techniques, a new sample project, new sections on pattern libraries and how design fits on modern app development workflows, common user interface patterns and resources.

Creating Websites That Work Kathryn Summers, Michael Summers, 2004-01. Designed to help students apply the theories and techniques of effective technical writing to web-based communication, this new text offers step-by-step guidance for the web site creation process. One of the first texts designed to meet the needs of current tech writing programs, *Creating Effective Web Sites* is ideal both for introductory courses that incorporate some web assignments and for more advanced courses with heavier web emphasis. The web site includes a rich array of learning tools such as brief tutorials for common web page building software, FrontPage and Adobe GoLive, summary checklists, evaluation sheets for student projects, exercises that reinforce stylistic consistency, revising text for the web and solving problems, lists of online and print resources for web design, coverage of such technical information as HTML, FTPing files and optimizing graphics, and guidance on creating proposals, creative briefs, requirements documents, site maps, visual design storyboards, visual design prototypes and usability testing reports.

Web Design All-in-One For Dummies® Sue Jenkins, 2009-04-20. Web designers must wear many hats. Among books on Web design, *Web Design All in One For Dummies* is the one that helps you successfully wear all those hats without losing your head. Full-color illustrations and five self-contained minibooks show you how to be a graphic designer, creative organizer, visual communicator, markup language technologist and cutting-edge trendsetter, all in one. This book helps you lay the groundwork, follow design

rules test your site register a domain name and much more Getting Started covers planning defining your target audience choosing the right software and more Designing For the Web acquaints you with HTML CSS and JavaScript plus how to choose a layout and optimize graphics Building Web Sites gets down to nuts and bolts putting text images hyperlinks and multimedia files together organizing content and building navigation systems Web Standards Testing teaches you how to test and validate so everyone can enjoy your site Publishing Site Maintenance helps you get your site online and keep it current Web Design All in One For Dummies also helps you learn how to choose a Web editor and graphics program how to make your site accessible to the widest possible audience and when it s time to call in a pro like author Sue Jenkins It s just what you need to start and manage a great site **Professional Web Design** Smashing Magazine,2011-01-31 This book presents guidelines for professional Web development including communicating with clients creating a road map to a successful portfolio rules for professional networking and tips on designing user interfaces for business Web applications

Professional Web Design Clint Eccher,2002 Whether you are an intermediate Web designer looking to take your sites to the next level or a more experienced designer looking to improve your professional skills you will find the tools to meet your needs in Professional Web Design Techniques and Templates Second Edition This completely updated version of the best selling book features the 50 professional quality license free Web design templates from the original as well as 15 new templates all of which can be easily customized and extended Each ready to use design includes a homepage and one second level page and the framework to build subsequent pages All of the specific techniques that are required for building these and other highly usable sites have been updated to cover the latest technologies including HTML XHTML JavaScript CSS Photoshop CS and PHP Also included are five new HTML e mail templates an increasingly important marketing tool Detailed tutorials and hands on projects teach both basic and sophisticated design concepts including how to create designs for low medium or high content sites and the strengths and weaknesses of each The new edition also includes four new chapters on Cascading Style Sheets using client side scripting creating dynamic sites and an overview of the new Web designs It covers important topics such as client and server side scripting security and using databases to update a site s content *Web Design in a Nutshell* Jennifer Niederst Robbins,2001 An introduction to designing web pages that includes information on using HTML format creating graphics choosing the right audio and video accents and other related topics Web Design Complete Reference Thomas A. Powell,2002-08-23 Design build and maintain dynamic Web sites that balance form and function You ll find thorough explanations of effective site architecture layout and navigational features and discover how to add graphics links and multimedia Also learn to handle privacy and security issues with respect to site design and program dynamic Web applications

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