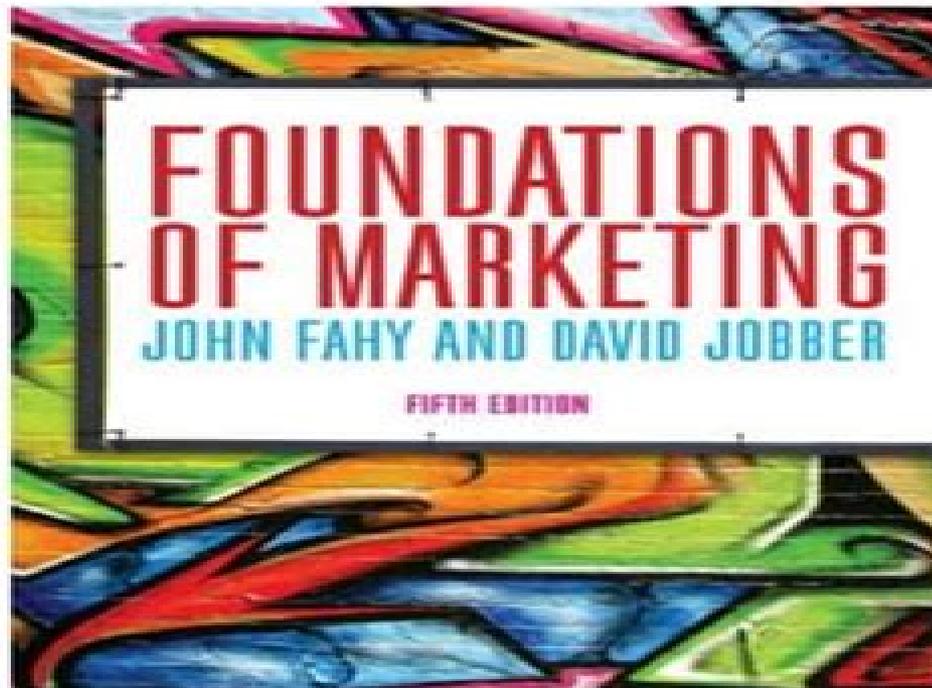


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**Journal of Public Policy & Marketing : JPP&M** ,2007

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Canadiana ,1989

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**Dictionary of Marketing Terms** Peter D. Bennett, 1995 Definitions include all of the most important marketing terms from every aspect of the field Cross referenced

for ease of use it covers both the day to day terminology and the specialized vocabulary in corporate and academic use

*Foundations of Marketing (First Edition)* Kenneth Germain, 2015-12-31     *Role Playing the Principles of Personal Selling* David Sellars, 1992 This sales training system is dedicated solely to helping students develop effective sales presentations and role play them in class

*Strategic Marketing Problems* Roger A. Kerin, Robert Allen Peterson, 1998 Market Leader Casebook for advanced marketing course Excellent mix of cases by industry students learn by active participation Includes a new video package a New section on International and a new section on building a marketing plan Cases reflect a broad overview of marketing and applications

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