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# Fashion Merchandising (exam 1) questions & answers 2023/2024

**Fashion** - ANSWER-A style that is accepted and used by majority of a group at any given time.

**Fashion Industries** - ANSWER-those engaged in producing the materials used in the production of apparel and accessories for men, women, and children.

**Marketing** - ANSWER-A total system of business activities designed to plan price promote and place products and services to present to potential customers

**Fashion Merchandising** - ANSWER-The planning required to have the right fashion-oriented merchandise at the right time, in the right place, in the right quantities, at the right prices, with the right sales promotion for a specific target customer

**Style** - ANSWER-A characteristic or distinctive artistic expression.

**High Fashion** - ANSWER-A new style accepted by a limited amount of fashion leaders to adopt changes and innovation in fashion. High fashion styles are introduced and sold in small quantities, but at high prices. They don't appeal to the general public or average person.

**Mass Fashion** - ANSWER-Styles that appeal to majority of the public. These fashions are sold and produced in large quantities, at moderate to low prices.

**Design** - ANSWER-An individual interpretation, version or treatment of a specific style. a style may be expressed in many different designs, but all related because they are the same style.

**Style Number** - ANSWER-The number of manufacturers and retailers assigned to a design. The number identifies the product for manufacturing, ordering, ad selling.

# Merchandising Test With Answers

**Tao Wei**



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